



When: The Art of Perfect Timing

Stuart Albert

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An elegant and counterintuitive guide to achieving perfect timing

Timing is everything. Whether we are making strategic business decisions or the smallest personal choice, we must decide not only *what* to do, but *when* to do it. Act too early—or too late—and the results can be disastrous. Based on a 20-year investigation into more than 2,000 timing issues and errors, *When* presents a single and practical approach for dealing with timing in life and business. Good timing, Albert argues, is not just a matter of luck, intuition, or past experience—all of which may be unreliable—but a skill. He describes that skill and details the tools and methods needed to conduct a successful timing analysis.

- The book is the first to offer an efficient and comprehensive way to think through any timing issue
- Filled with dozens of lively stories illustrating good and bad timing in all walks of life—business, warfare, medicine, sports, entertainment and the arts
- Written by Stuart Albert, one of the foremost timing experts in the world and developer of the first practical, research-based method for turning the skill of timing into a competitive advantage

Engaging and counterintuitive, *When* will show everyone, regardless of the work they do, or the life they live, that "it's all in the timing."

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