



# The Referral Code: Unlock a Constant Stream of Business Through the Power of Your Relationships

*Larry Pinci*

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Referrals are the easiest, most effective path to more business and greater income. Unfortunately, most people fall way short in the number of referrals they receive because they misunderstand the 'referral game' and lack a system for generating warm business leads. "The Referral Code" shows you exactly what it takes to receive a constant stream of qualified referrals through your existing relationships, including how to have people refer you, happily, willingly, and more often; avoid the 3 biggest mistakes that sabotage referrals; receive referrals that are warmed up and expecting your call; and attract referrals regardless of the current market conditions. Providing great service or products is simply not enough to motivate most people to refer you. Without an effective referral system, you are missing out on business and income that could be yours. Read "The Referral Code" and discover how to receive more referrals now, and throughout the life of your business.



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